COMMERCIAL ENTERPRISE OMNIBUS

Support Services

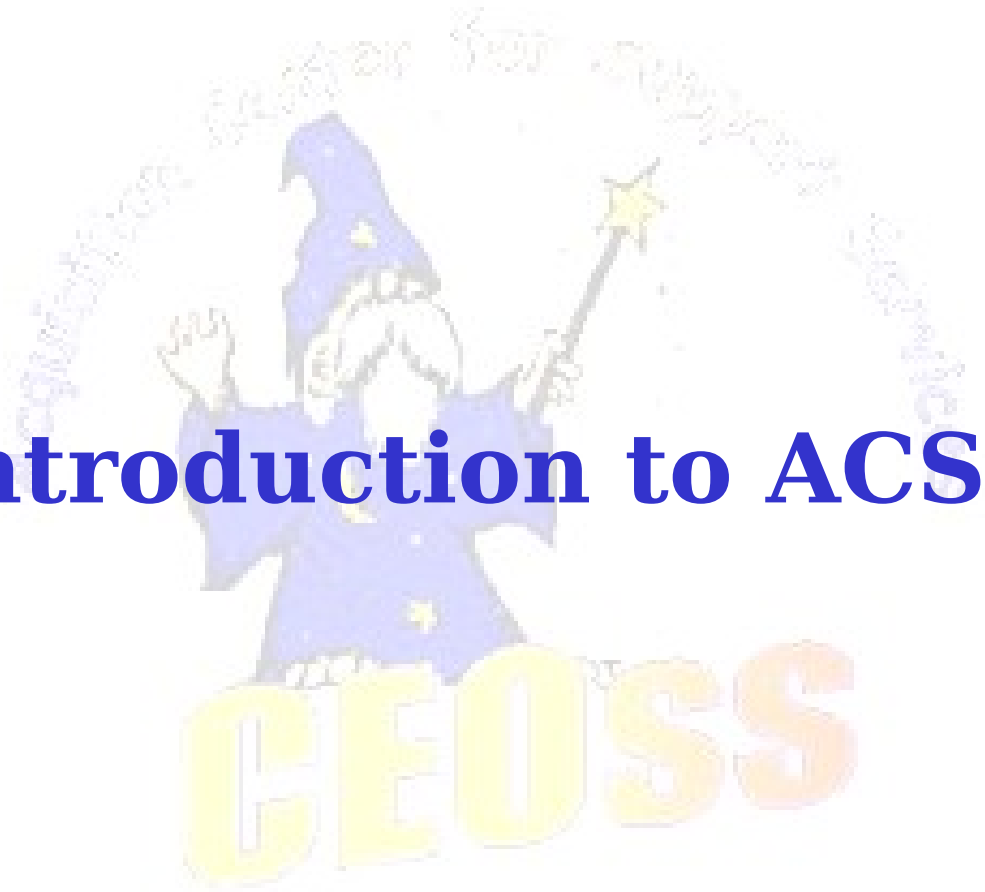
FY05 Overview

Briefing for Industry

Acquisition Center for Support Services

CEOss Workshop Agenda

- Introduction to ACSS
- ACSS CEOss Operations
- New Vendor Planning Information
- FY05 MCSC Customer Requirements
- Questions and Answers
  - Formal Exchange - 3x5 Cards
  - Ad Hoc Discussion
- Adjourn



Introduction to ACSS

ACSS Staff

Mark Hoyland - Director

Graham Oliff - Intern

Judy Grant - FCO

Our Mission

Helping our Customers.....

Get their stuff in one bag.

Guidance & Objectives

Overarching Procurement Guidance

- Focus on the Core Mission - Outcome *v*. Process
- Future Buying Practices governed by Commercial Rules
- Emphasize Competition and Fair Opportunity
- Leverage Pricing Dynamics - Reduced Emphasis of Costs

MCSC Objectives

- Baseline a Command Business Model for Services
- Enhance Competitive Business Climate within the Regi
- Reward Performance / Mitigate Risk - Quantify Results
- Customer-centric / Regulatory Compliant

Challenges & Constraints

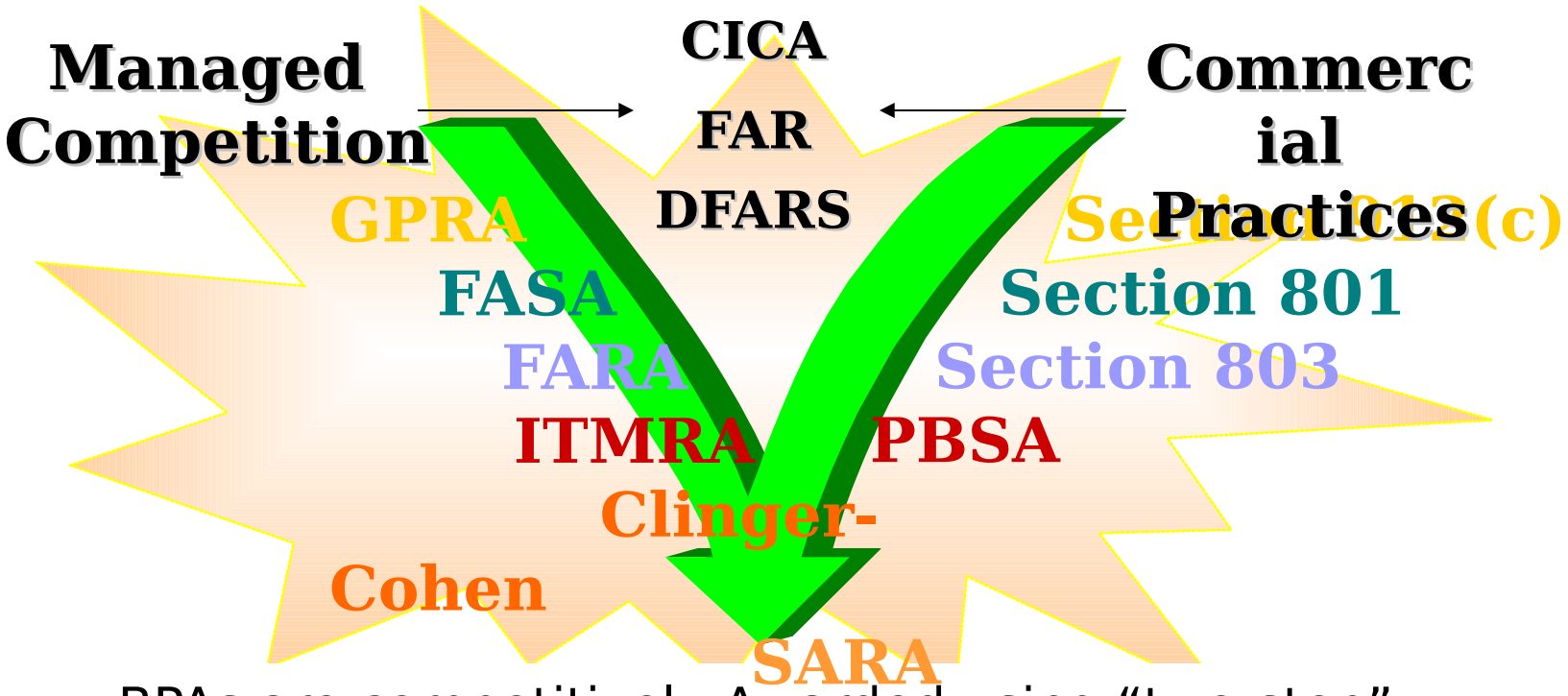
- Government Customers
  - Operating Efficiency
    - Ease of Use / Availability
    - Cycle Time to Award
    - Strong Vendor Base
  - Continuity of Work
  - Competition

- Industry Customers
  - Operating Efficiency
    - Cash Flow / Capitalization
    - Facilities / Resource Pool
  - Market Share
  - Continuity of Work
  - Dynamic Teaming
    - Unrestricted Relationships
    - Long-Term Strategies
  - Commercial Model
    - GSA Rate Schedule
    - Performance Driven

Vendor Challenge – *Responsiveness*

Agility *v.* Profitability

Actions & Process Flow



BPAs are competitively Awarded using “two-step” Process

All Task Orders are competed among Domain Prime Vendors

Price / Performance-based Acquisition Practices Applied

eP^2 Web-based e-Commerce for Solicitation / Awards

ACSS CEOss Operations

New MCSC Organization

MCSC Customer Base

- ✓ $3.6B Annual $$
- ✓ 1300 Customers
- ✓ $150M+ Annual Services
- ✓ 27 - Prime Vendors
- ✓ ~140 Participating Firms

$10M+ Services Budget

HIGH VOLUME CUSTOMERS

Combat Equipment / Support Systems
Transportation / Engineer Systems
Armor & Fire Support
Infantry Weapons Systems
MAGTF C4ISR
Air Defense Management / Air Defense
Information Systems & Infrastructure

PG16
PG15
PG14
PG13
PG1
PG11
PG10

ASST CMDR TECH
ASST CMDR Eng
ASST CMDR LC SPT
ASST CMDR ACQ LOG
ASST CMDR Programs
ASST CMDR Contracts
ASST CMDR Ops
PM LAV
PM LW 155
PM TRASYS
PM AMMO
IP DIR
DEP CMDR C4I INTEG
SE&I Group
MCTSSA

$1M(-) Services Budget

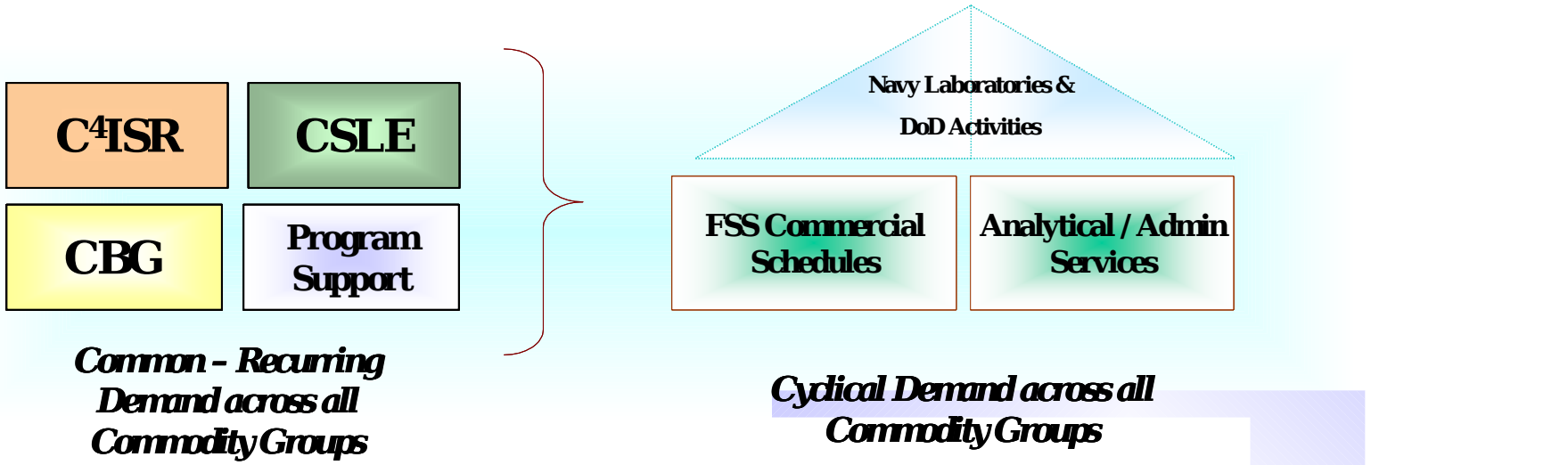
LOW VOLUME CUSTOMERS

Dir, ACSS

$1 - 10M Services Budget

MODERATE VOLUME CUSTOMERS

Basis for CEOss Business Model



- ✓ *MCSC Historical Trends since 1996*
- ✓ *Pricing Behaviors vary by Domain*
- ✓ *Rates are the Independent Variable*
- ✓ *Competition / Demand Drive Behaviors*
- ✓ *GSA Schedule Pricing reflects Market Conditions*

CEOss Domain Competencies

DOMAINS

Specialty Engineering

- ☑ 874 – MOBIS
- ☑ 871 – Engineering Services
- ☑ 899 – Environmental Services
- ☑ 70 – IT Services & Support
- ☑ 873 – Lab Testing & Analysis

Business & Analytical

- ☑ 874 – MOBIS
- ☑ 520 – Financial / Business
- ☑ 69 – Training Services

Engineering & Scientific

- ☑ 874 – MOBIS
- ☑ 871 – Engineering Services
- ☑ 70 – IT Services & Support

Acquisition, Logistics & Administrative

- ☑ 874 – MOBIS
- ☑ 874 V - LOGWORLD

- Qualifying GSA Schedules for Prime Vendors / Selective for Teammates
- No Restrictions on Team Member Schedules within Domains

CEOss Domain Players

Specialty Engineering

- **FY04 Base**: 8 Prime Awards
- **Ave. Team Members**: 11
- **Primes**: AOT, AT&T, Battelle, CSC, EMA ManTech, MTC, Unitech

Business & Analytical

- **FY04 Base**: 4 Prime Awards
- **Ave. Team Members**: 8
- **Primes**: Booz-Allen, Kalman, MCR, **TBD**

Engineering & Scientific

- **FY04 Base**: 8 Prime Awards
- **Ave. Team Members**: 12
- **Primes**: AERA, Anteon, BAE, DCS, NGIT, OSEC, Sverdrup, **TBD**

Acquisition, Logistics & Admin.

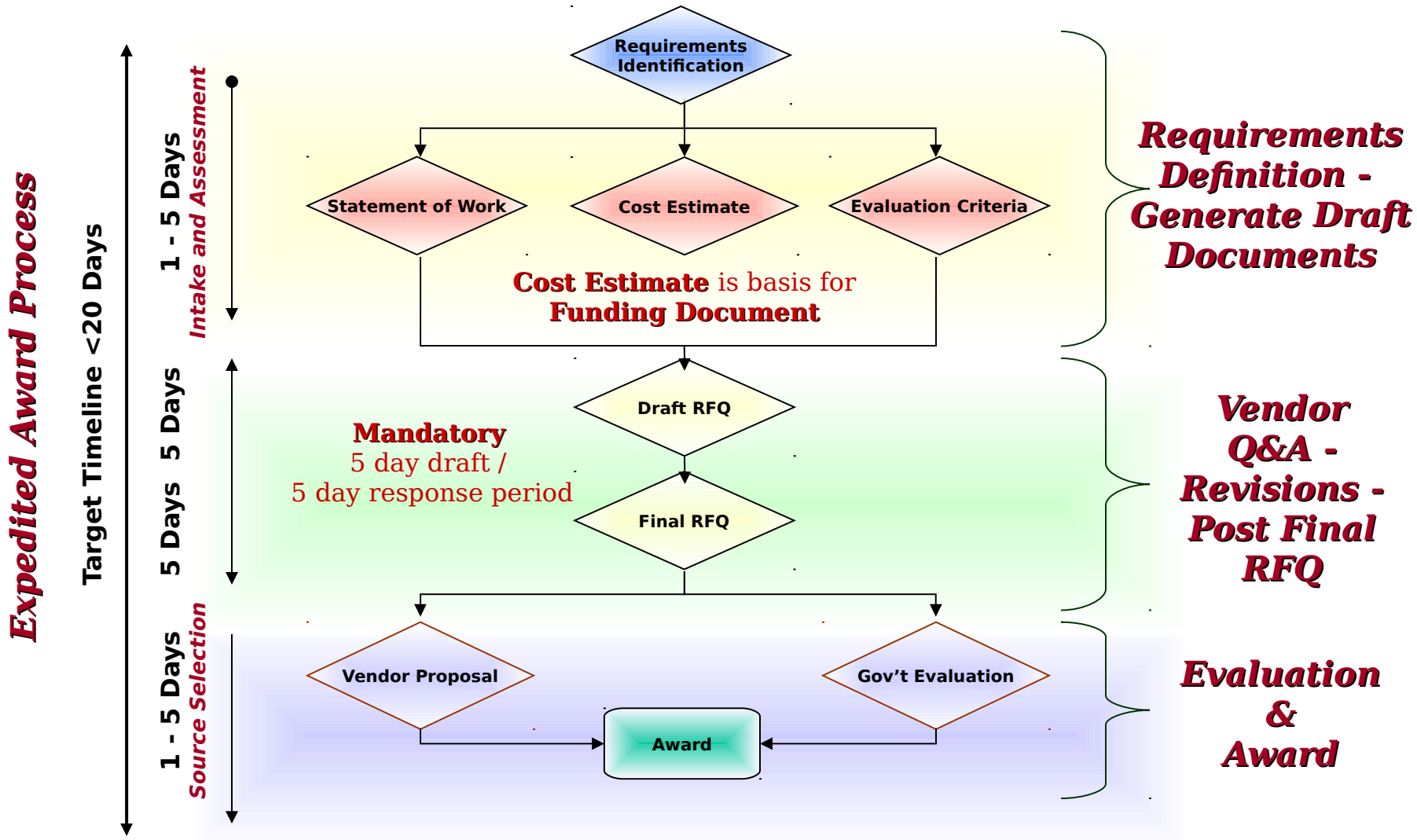
- **FY04 Base**: 4 Prime Awards
- **Ave. Team Members**: 11
- **Primes**: CACI, EG&G, INS, MKI, Titan **TBD**

✓ **36% CEOss Vendors - Tier 1 - $50M+ / 5+ Schedules / Active Selling**

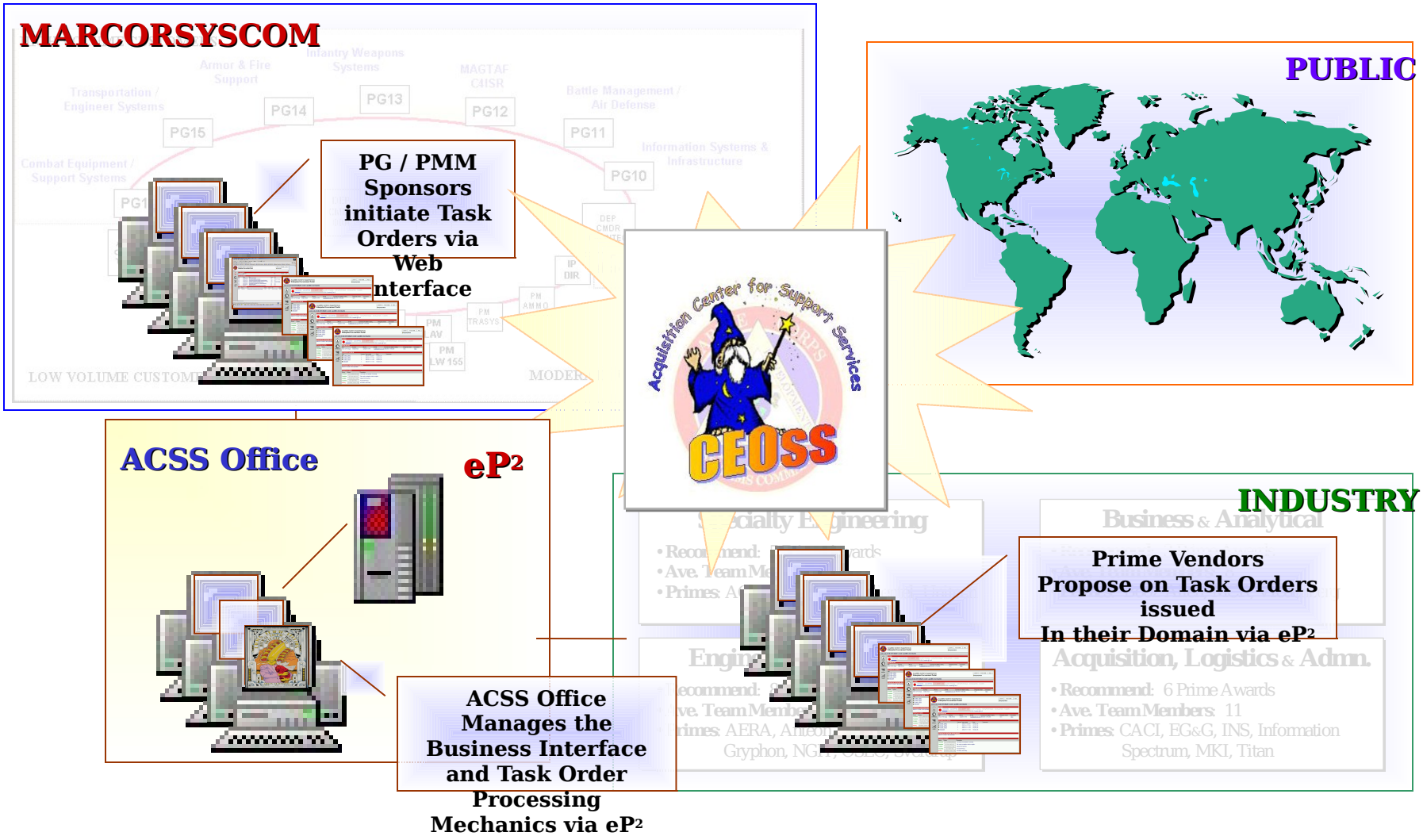
✓ **36% CEOss Vendors - Tier 2 - $20-50M / 3+ Schedules / Agency Footing**

✓ **28% CEOss Vendors - Tier 3 - <$20M / 3+ Schedules / Opportunity-centric**

CEOss Business Model



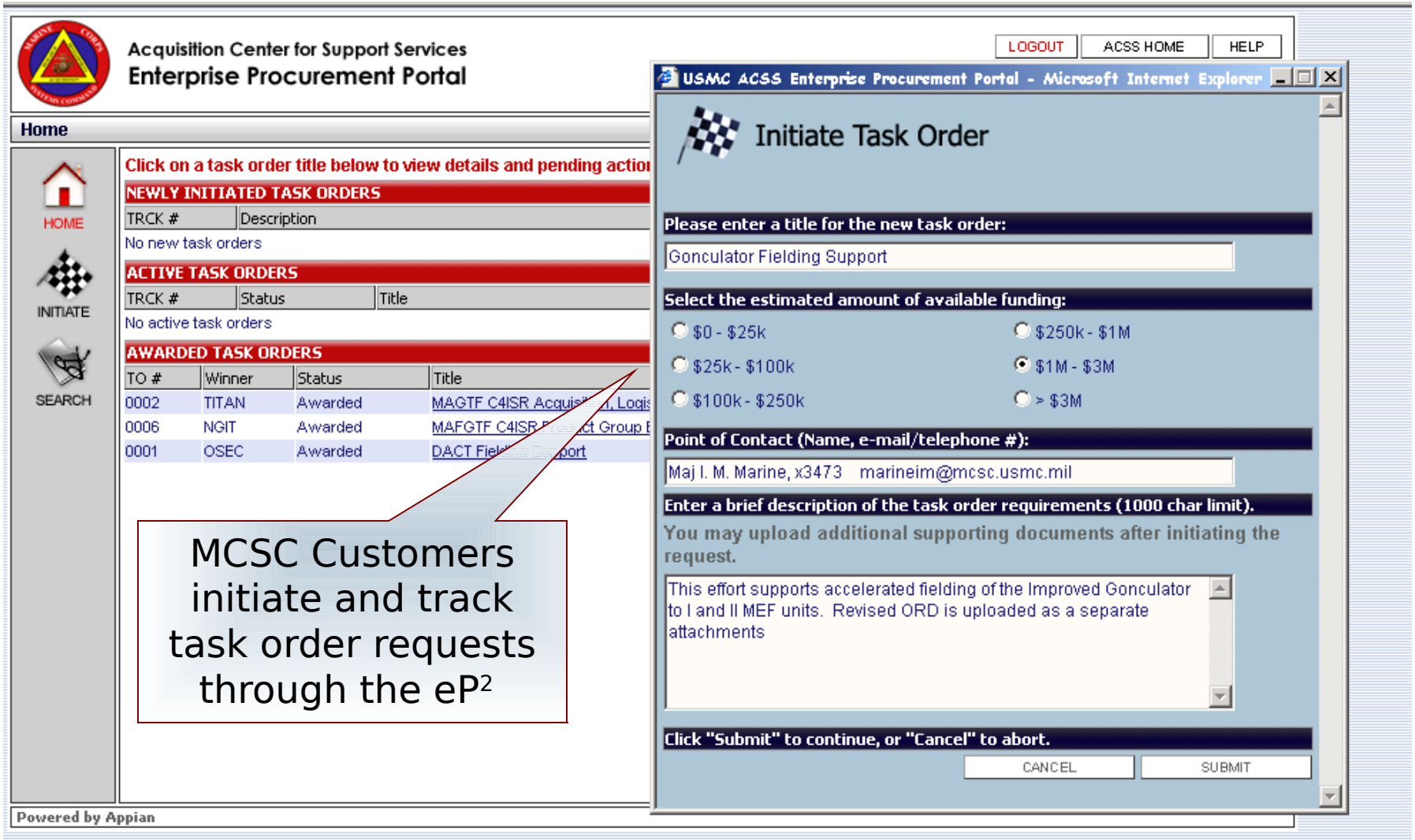
ACSS Interfaces


MARCORSYSCOM
PG / PMM Sponsors initiate Task Orders via Web
nterface
PUBLIC
ACSS Office
eP2
INDUSTRY
Prime Vendors Propose on Task Orders issued In their Domain via eP2
ACSS Office Manages the Business Interface and Task Order Processing Mechanics via eP2

Customer Actions & Responsibilities

- Initiate a Task Order Request
  - Via eP2 - Complete the Information -
    - Title of the Project / Program and POC
    - Range of Anticipated Cost ($500K - $1.0M, etc.)
    - Brief Description of the Effort
- Task Order Request Processing -
  - Entered into ACSS Master Work Schedule
    - Appointment Date / Time are Set
    - E-mail Notification to Sponsor
    - Show up - No Shows are *Purged* from Work Schedule

Customer View



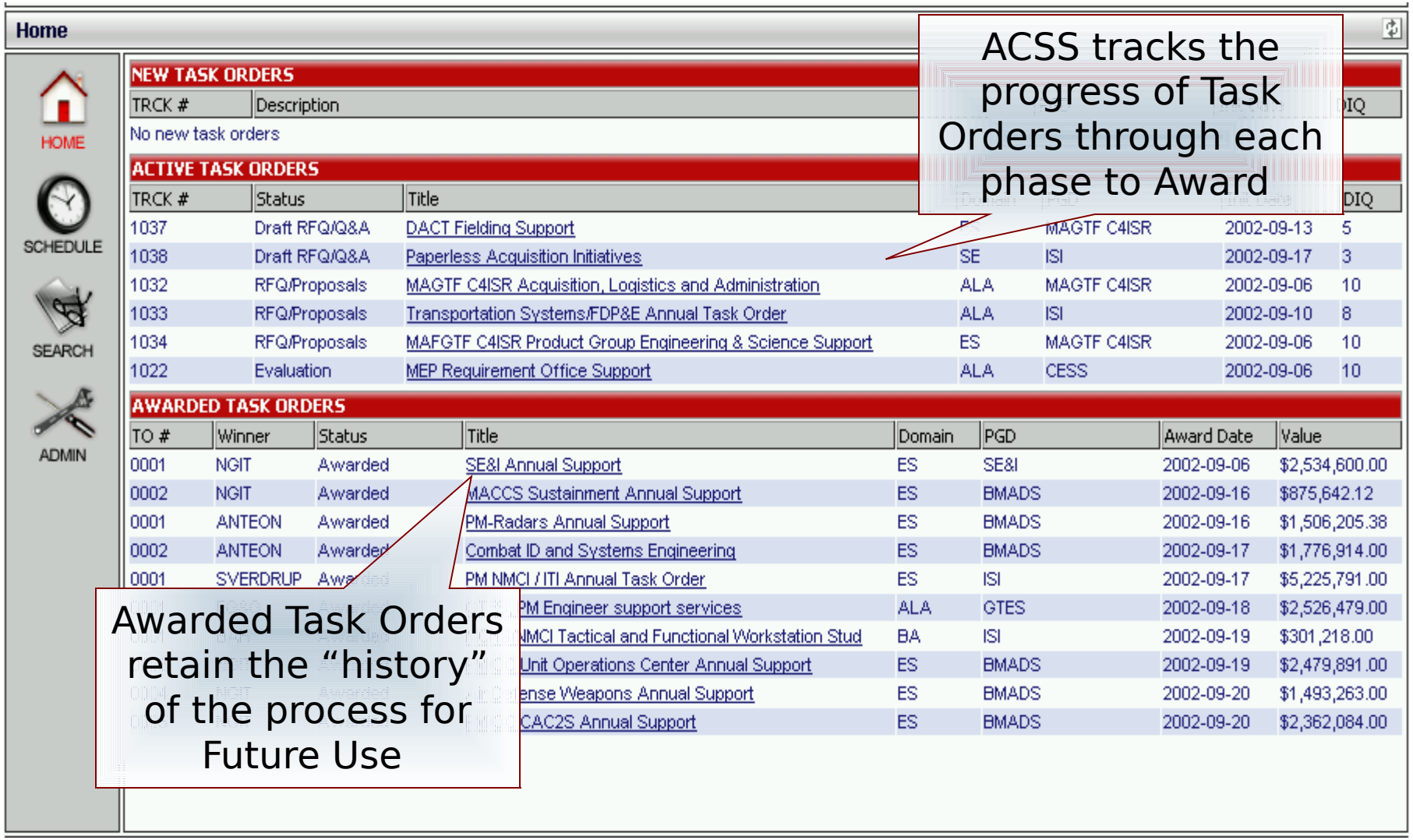
ACSS Actions & Responsibilities

- Generate Performance-Based Requirements
  - Develop Initial Estimates of Work
    - Percentages of Effort - (20% Engineering, etc.)
    - Hours Allocation - ROM derived from Percentages
    - Work Activities - Drivers / Constraints Identified
    - Results Mapped to eP2 Data Fields
  - Generate IGCE and NTE Price
    - Risk Defined Pricing established by Domain
    - Hours allocated to Activities (Data Fields)
    - Final Estimates Derived - Risk Adjusted
  - Set Evaluation Criteria Weights

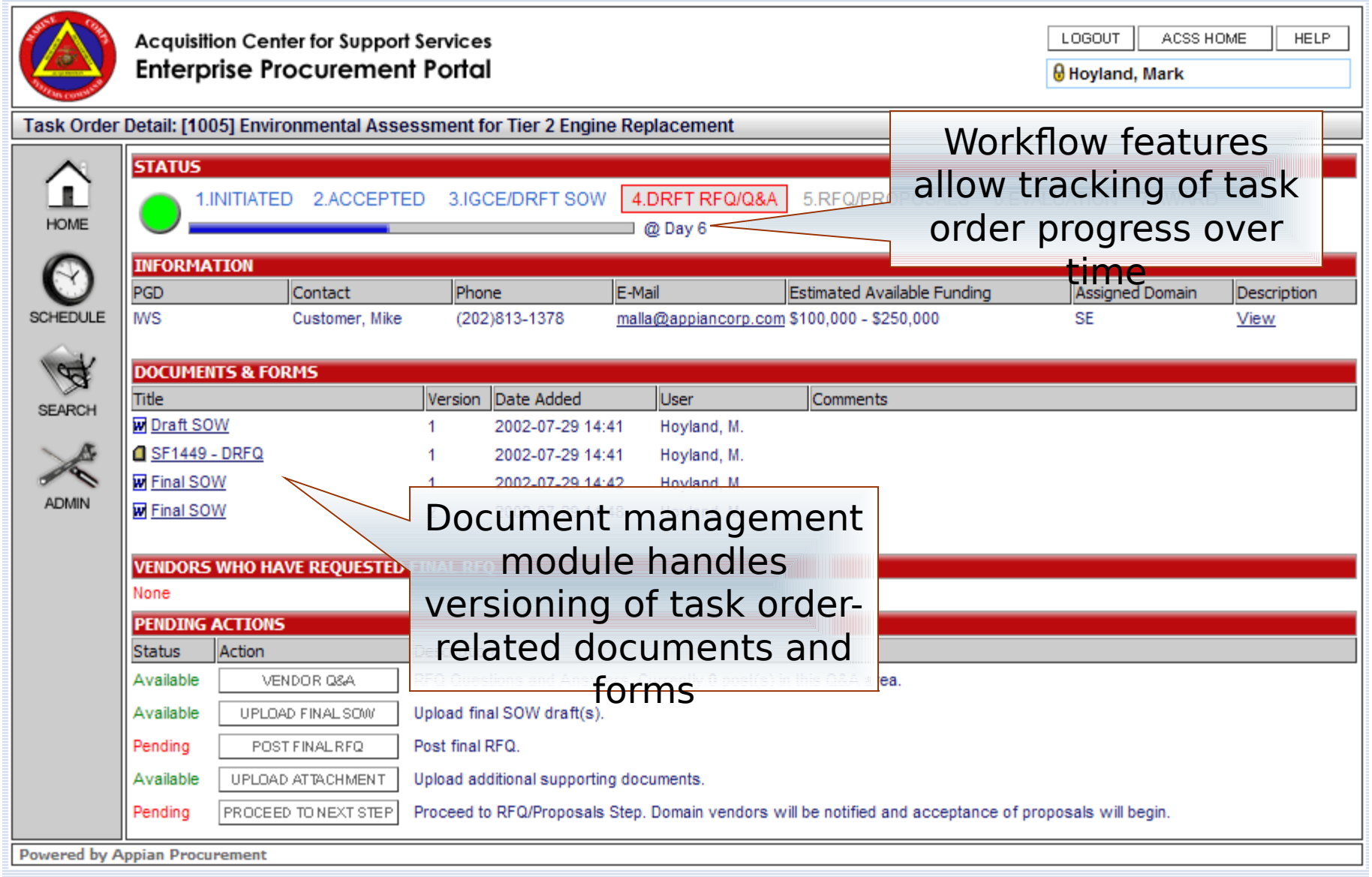
ACSS Actions & Responsibilities

- Generate & Manage TO Competition
  - Generate Draft Documents
    - Draft Performance Work Statement
    - NTE Estimate for Funding Document
    - Draft RFQ - including Evaluation Criteria
    - Web Posting / Q&A Management
  - Generate Final Documents
    - Final RFQ Posting
    - Proposal Receipt / Management
    - Assist Project Officer with Evaluation
  - Project Officer makes the Selection

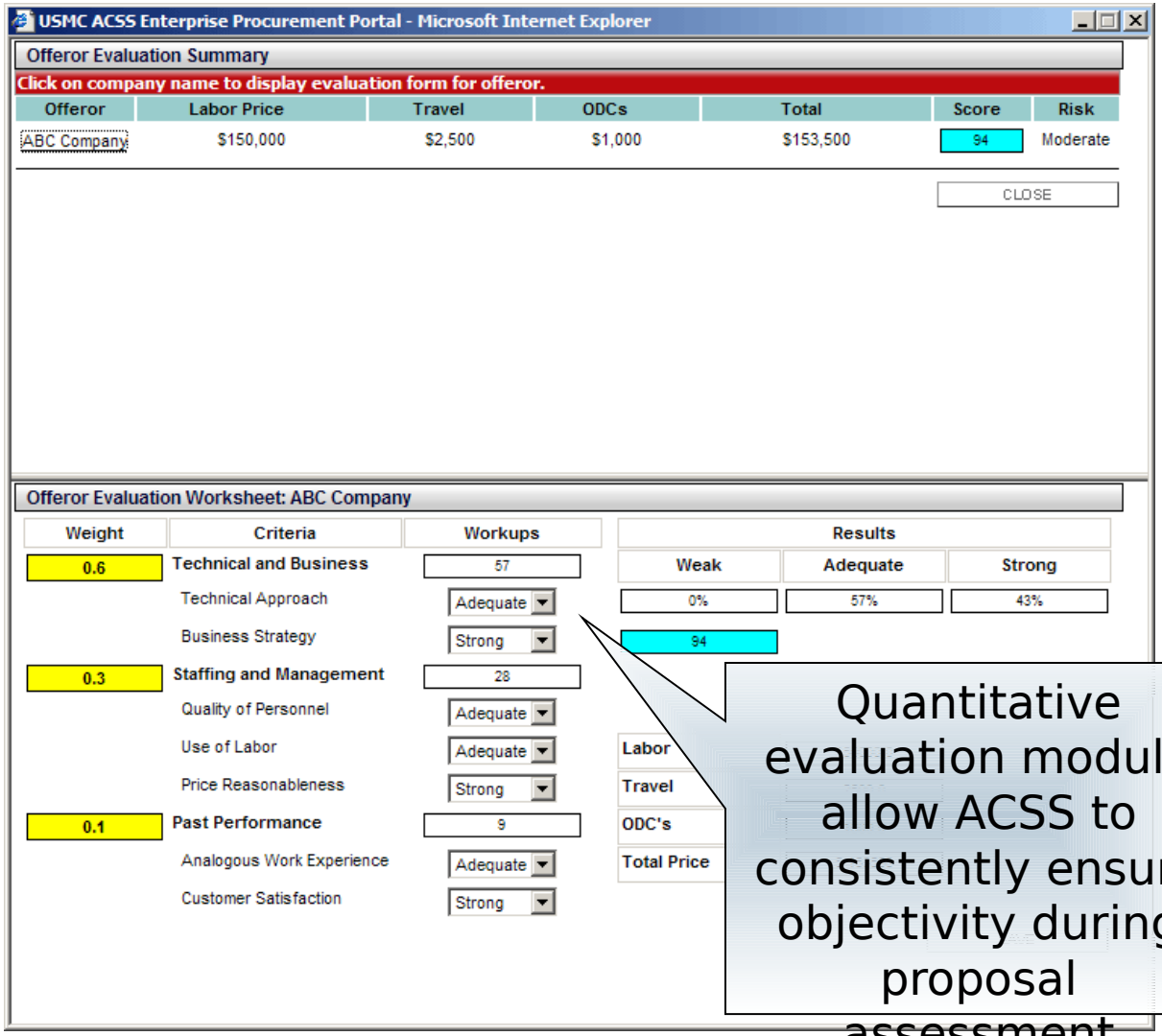
ACSS Main View


Home
HOME
SCHEDULE
SEARCH
ADMIN
NEW TASK ORDERS
TRCK # Description
No new task orders
ACTIVE TASK ORDERS
TRCK # Status Title DIQ
1037 Draft RFQ/Q&A DACT Fielding Support MAGTF C4ISR 2002-09-13 5
1038 Draft RFQ/Q&A Paperless Acquisition Initiatives SE ISI 2002-09-17 3
1032 RFQ/Proposals MAGTF C4ISR Acquisition, Logistics and Administration ALA MAGTF C4ISR 2002-09-06 10
1033 RFQ/Proposals Transportation Systems/FDP&E Annual Task Order ALA ISI 2002-09-10 8
1034 RFQ/Proposals MAFGTF C4ISR Product Group Engineering & Science Support ES MAGTF C4ISR 2002-09-06 10
1022 Evaluation MEP Requirement Office Support ALA CESS 2002-09-06 10
AWARDED TASK ORDERS
TO # Winner Status Title Domain PGD Award Date Value
0001 NGIT Awarded SE&I Annual Support ES SE&I 2002-09-06 $2,534,600.00
0002 NGIT Awarded MACCS Sustainment Annual Support ES BMADS 2002-09-16 $875,642.12
0001 ANTEON Awarded PM-Radars Annual Support ES BMADS 2002-09-16 $1,506,205.38
0002 ANTEON Awarded Combat ID and Systems Engineering ES BMADS 2002-09-17 $1,776,914.00
0001 SVERDRUP PM NMCI / ITI Annual Task Order ES ISI 2002-09-17 $5,225,791.00
PM Engineer support services ALA GTES 2002-09-18 $2,526,479.00
NMCI Tactical and Functional Workstation Stud BA ISI 2002-09-19 $301,218.00
Unit Operations Center Annual Support ES BMADS 2002-09-19 $2,479,891.00
ense Weapons Annual Support ES BMADS 2002-09-20 $1,493,263.00
CAC2S Annual Support ES BMADS 2002-09-20 $2,362,084.00
ACSS tracks the progress of Task Orders through each phase to Award
Awarded Task Orders retain the “history” of the process for Future Use

ACSS Task Order View



ACSS - Evaluation View



Evaluation Results

Offeror Evaluation Summary

Click on company name to display evaluation form for offeror.

Offeror	Labor Price	Travel	ODCs	Total	Score	Risk
Redacted	$389,997	$10,000	$5,000	$404,997	86	High
	$390,051	$46,040	$3,683	$439,774	93	Low
	$392,543	$10,000	$5,000	$407,543	100	Low
	$372,027	$11,741	$1,875	$385,643	97	Low
	$375,467	$37,802	$4,595	$417,864	84	High
	$392,333	$10,000	$5,000	$407,333	92	Moderate

CLOSE

ePS will Capture Your Aggregate Ratings and Overall Ranking of Offers

Rationale for Award of NLW Support:

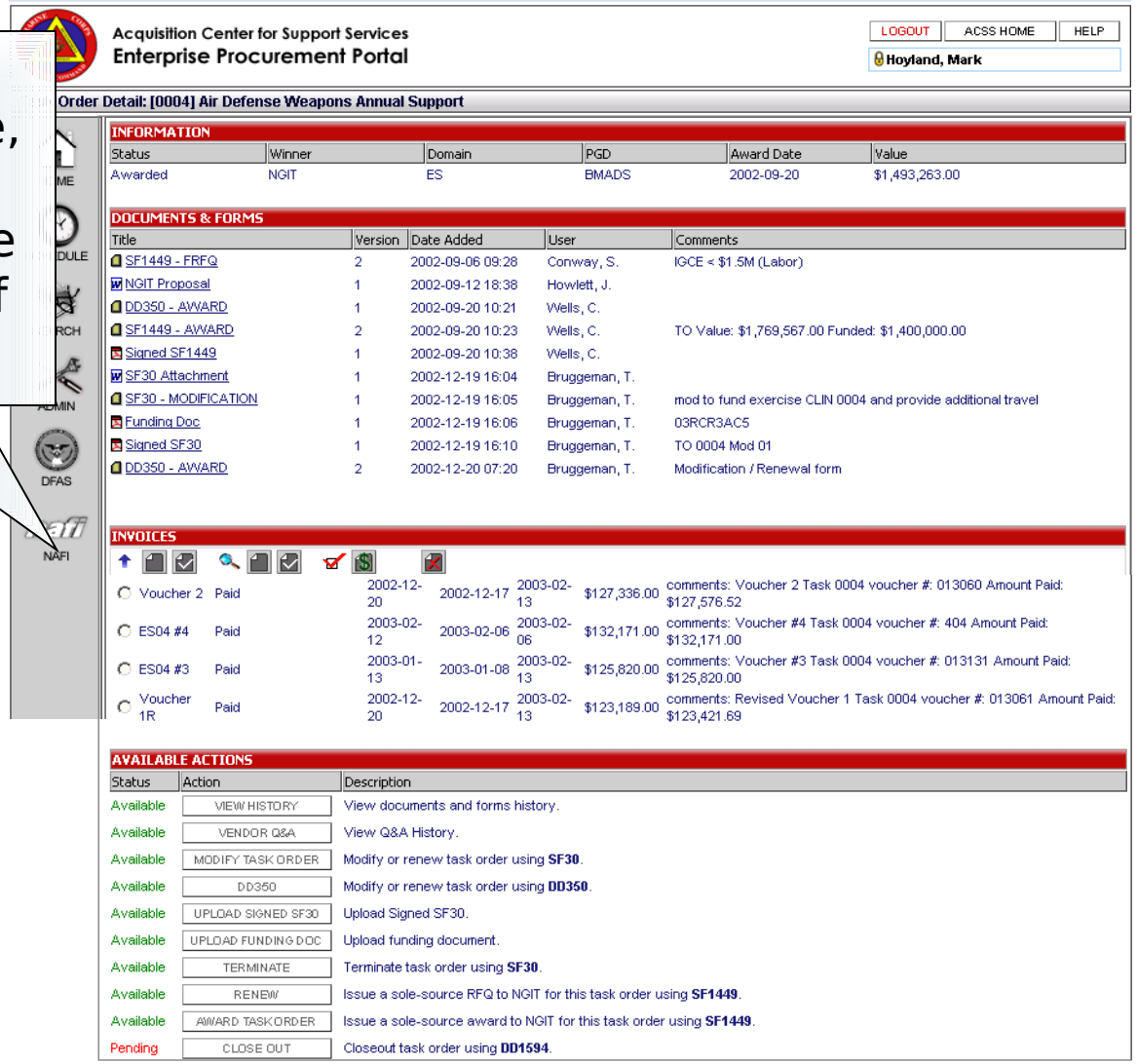
Award is recommend for Company A, at $407,543 on the basis of their superior technical and business approach. No significant risks were noted with any aspect of their proposal, nor were any exceptions taken to the development of the pricing.

Selection of contractor labor, breakdown of task requirements and overall understanding, as well as past performance are superior to the other offers received.

_____
Maj I. M. Marine, Chairperson

ACSS Post Award View

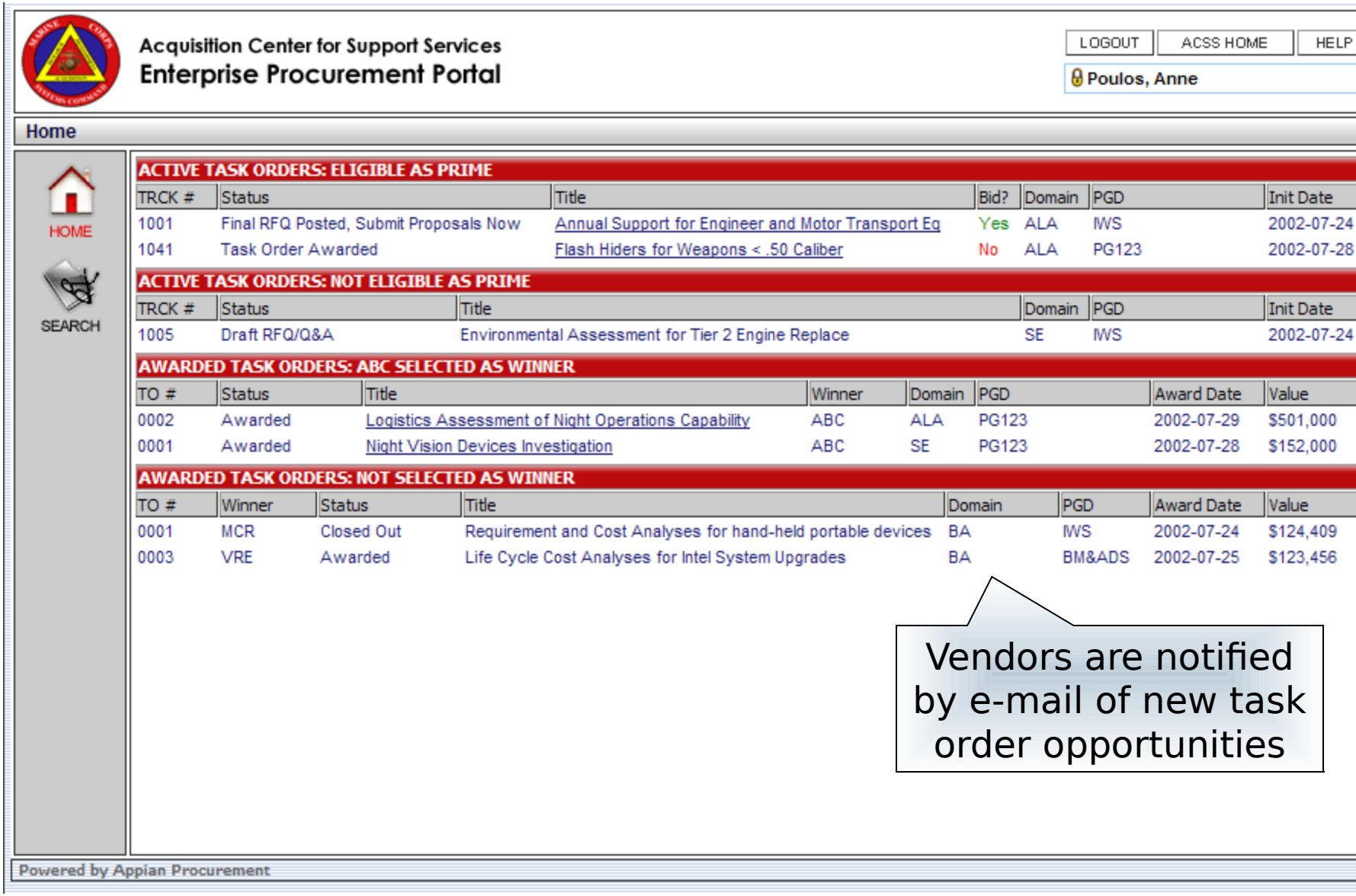
TO history, invoicing module, and post award screens available for all aspects of administration


Acquisition Center for Support Services
Enterprise Procurement Portal
LOGOUT
ACSS HOME
HELP
Hoyland, Mark
Order Detail: [0004] Air Defense Weapons Annual Support
INFORMATION
Status | Winner | Domain | PGD | Award Date | Value
Awarded | NGIT | ES | BMADS | 2002-09-20 | $1,493,263.00
DOCUMENTS & FORMS
Title | Version | Date Added | User | Comments
SF1449 - FRFQ | 2 | 2002-09-06 09:28 | Conway, S. | IGCE < $1.5M (Labor)
NGIT Proposal | 1 | 2002-09-12 18:38 | Howlett, J.
DD350 - AWARD | 1 | 2002-09-20 10:21 | Wells, C.
SF1449 - AWARD | 2 | 2002-09-20 10:23 | Wells, C. | TO Value: $1,769,567.00 Funded: $1,400,000.00
Signed SF1449 | 1 | 2002-09-20 10:38 | Wells, C.
SF30 Attachment | 1 | 2002-12-19 16:04 | Bruggeman, T.
SF30 - MODIFICATION | 1 | 2002-12-19 16:05 | Bruggeman, T. | mod to fund exercise CLIN 0004 and provide additional travel
Funding Doc | 1 | 2002-12-19 16:06 | Bruggeman, T. | 03RCR3AC5
Signed SF30 | 1 | 2002-12-19 16:10 | Bruggeman, T. | TO 0004 Mod 01
DD350 - AWARD | 2 | 2002-12-20 07:20 | Bruggeman, T. | Modification / Renewal form
INVOICES
Voucher 2 | Paid | 2002-12-20 | 2002-12-17 | 2003-02-13 | $127,336.00 | comments: Voucher 2 Task 0004 voucher #: 013060 Amount Paid: $127,576.52
ES04 #4 | Paid | 2003-02-12 | 2003-02-06 | 2003-02-06 | $132,171.00 | comments: Voucher #4 Task 0004 voucher #: 404 Amount Paid: $132,171.00
ES04 #3 | Paid | 2003-01-13 | 2003-01-08 | 2003-02-13 | $125,820.00 | comments: Voucher #3 Task 0004 voucher #: 013131 Amount Paid: $125,820.00
Voucher 1R | Paid | 2002-12-20 | 2002-12-17 | 2003-02-13 | $123,189.00 | comments: Revised Voucher 1 Task 0004 voucher #: 013061 Amount Paid: $123,421.69
AVAILABLE ACTIONS
Status | Action | Description
Available | VIEW HISTORY | View documents and forms history.
Available | VENDOR Q&A | View Q&A History.
Available | MODIFY TASK ORDER | Modify or renew task order using SF30.
Available | DD350 | Modify or renew task order using DD350.
Available | UPLOAD SIGNED SF30 | Upload Signed SF30.
Available | UPLOAD FUNDING DOC | Upload funding document.
Available | TERMINATE | Terminate task order using SF30.
Available | RENEW | Issue a sole-source RFQ to NGIT for this task order using SF1449.
Available | AWARD TASKORDER | Issue a sole-source award to NGIT for this task order using SF1449.
Pending | CLOSE OUT | Closeout task order using DD1594.

Industry Actions & Responsibilities

- Monitor eP2 for new TOPR's
  - Based upon their Prime Domain
    - Review Draft Documents
    - Generate Q&A - Participate "on-line"
    - *Request* and Download Final RFQ!!
    - Submit Proposal via eP2
  - Awards and Other Actions
    - View Actions related to Competition
    - View Actions occurring in other Domains

Industry Main View



Acquisition Center for Support Services
Enterprise Procurement Portal

LOGOUT | ACSS HOME | HELP

Poulos, Anne

Home

HOME

SEARCH

ACTIVE TASK ORDERS: ELIGIBLE AS PRIME

TRCK #	Status	Title	Bid?	Domain	PGD	Init Date
1001	Final RFQ Posted, Submit Proposals Now	Annual Support for Engineer and Motor Transport Eq	Yes	ALA	IWS	2002-07-24
1041	Task Order Awarded	Flash Hiders for Weapons < .50 Caliber	No	ALA	PG123	2002-07-28

ACTIVE TASK ORDERS: NOT ELIGIBLE AS PRIME

TRCK #	Status	Title	Domain	PGD	Init Date
1005	Draft RFQ/Q&A	Environmental Assessment for Tier 2 Engine Replace	SE	IWS	2002-07-24

AWARDED TASK ORDERS: ABC SELECTED AS WINNER

TO #	Status	Title	Winner	Domain	PGD	Award Date	Value
0002	Awarded	Logistics Assessment of Night Operations Capability	ABC	ALA	PG123	2002-07-29	$501,000
0001	Awarded	Night Vision Devices Investigation	ABC	SE	PG123	2002-07-28	$152,000

AWARDED TASK ORDERS: NOT SELECTED AS WINNER

TO #	Winner	Status	Title	Domain	PGD	Award Date	Value
0001	MCR	Closed Out	Requirement and Cost Analyses for hand-held portable devices	BA	IWS	2002-07-24	$124,409
0003	VRE	Awarded	Life Cycle Cost Analyses for Intel System Upgrades	BA	BM&ADS	2002-07-25	$123,456

Vendors are notified by e-mail of new task order opportunities

Powered by Appian Procurement

New Vendor Planning Information

FY05 New Vendor Activities

Action	May Suspense Dates	Action Officer
FEDBIZOPS Announcement	Monday, 3 May	Wells
Mini-Workshops Scheduled[1]	Monday, 24 May	ACSS Domain Sponsors
Action	**June Suspense Dates**	**Action Officer**
Domain Plans / Documents[2]	NLT Monday, 14 June	ACSS
1 → New Vendor Capabilities [3]	NLT Monday, 14 June	ACSS
Action	**July – Aug Suspense Dates**	**Action Officer**
2 → Issue RFQ to Select Vendors[4]	NLT Monday, 12 July	Grant - Wells
SE Domain Teams Revised	Monday, 12 July	Grant - Wells
SE Revised BPAs	NLT Friday, 16 July	Grant - Wells
ALA Domain Teams Revised	Monday, 19 July	Grant - Wells
ALA Revised BPAs	NLT Friday, 23 July	Grant - Wells
3 → Vendor Proposals due – New	Monday, 2 Aug	Hoyland - Bergman
BA Domain Teams Revised	Monday, 2 Aug	Grant - Wells
BA Revised BPAs	NLT Friday, 6 Aug	Grant - Wells
ES Domain Teams Revised	Monday, 9 Aug	Grant - Wells
ES Revised BPAs	NLT Friday, 13 Aug	Grant - Wells
Update Models / New Vendors	NLT Monday, 23 Aug	Hoyland - Bergman
Action	**Sept Suspense Dates**	**Action Officer**
New Vendor Orientation	NLT Wednesday, 1 Sept	ACSS
FY05 Competitions	NLT Wednesday, 1 Sept	ACSS

CEOss Mean FTE FY04

RFI Assessment Process

1

Engineering & Scientific

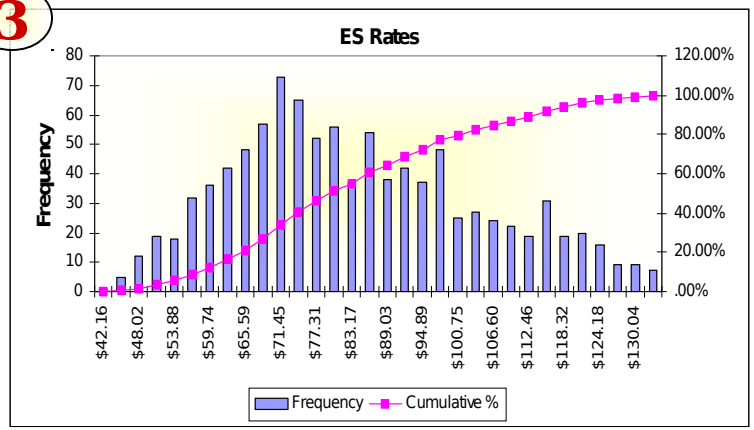
GSA Schedule 874 – MOBIS
GSA Schedule 871 – Engineering Services
GSA Schedule 70 – IT Services & Support

Prime Submission	Size	Scd.
Redacted	SB	871
	LB	871
	LB	871
	LB	871
	LB	871
	SDB	871
	SDB	871
	LB	70
	LB	871
	SB	871
	LB	70
	SB	70
	SB	871
	SB	70
	SDB	70
	LB	871
	SDB	70
	LB	871

2

Vendor / Size		Weak	Adequate	Strong	
Redacted	82	0%	18%	82%	86.60%
	82	0%	23%	77%	86.60%
	82	0%	27%	73%	86.60%
	80	0%	41%	59%	80.00%
	84	0%	64%	36%	73.30%
	82	0%	73%	27%	66.60%
	82	5%	91%	5%	53.30%
	82	5%	95%	0%	53.30%
	82	36%	59%	5%	46.60%
	80	36%	59%	5%	33.30%
	80	27%	73%	0%	33.30%
	78	32%	68%	0%	26.60%
	72	41%	59%	0%	20.00%
	72	64%	36%	0%	6.60%
	72	64%	36%	0%	6.60%
	70	77%	23%	0%	0.00%

3



4

ES Domain Rankings

80%	70%	60%	50%
4	**5**	**6**	**8**

Cumulative →

Crafting your RFI Response

DON'T -	***DO*** -
Focus only on Past Performance	*alk to Current Prime Vend*
Provide a "Team" Brief	*Pursue "Due Diligence*
Focus on non-Priorities	*Focus on Priorities*
Include Extraneous Verbiage	*Select the Proper Sche*
Provide Individual Resumes	*Identify your Business Size*

CEOss Award Distributions

Customer	FY03 Labor	FY03 Reduction	FY04 Labor	FY04 Reduction	TO's	Response	Cycle	03 Red.	04 Red.
AFSS	$2,794,196	$265,804	$4,858,860	$810,712	6	72%	19	10%	17%
Ammo	$990,587	$44,413	$1,211,358	$19,095	3	67%	17	4%	2%
BMADS	$14,444,389	$4,925,611	$21,536,722	$1,293,939	36	68%	16	34%	6%
CESS	$672,537	$147,463	$19,082,518	$4,013,142	13	80%	19	22%	21%
GTES	$3,839,551	$930,495	$8,746,942	$795,662	9	71%	15	24%	9%
ISI	$24,321,500	$5,003,500	$19,255,478	$1,964,929	32	69%	17	21%	10%
IWS	$1,535,910	$385,792	$310,940	$89,060	6	84%	18	25%	29%
C4ISR	$11,100,055	$2,338,745	$12,327,925	$1,851,002	9	70%	15	21%	15%
MCTSSA	$0	$0	$6,263,890	$1,036,110	3	74%	14	0	17%
Other	$2,679,284	$319,468	$2,624,169	$513,564	16	65%	16	12%	20%
PROG	$1,318,645	$176,355	$801,381	$75,143	9	89%	17	13%	9%
SE&I	$3,113,391	$686,609	$3,347,401	$59,207	4	82%	16	22%	2%
TRASYS	$0	$0	$1,520,209	$479,791	1	33%	17	0	32%
Total	$66,810,045	$15,224,255	$101,887,793	$13,001,356	147	74%	17	19%	13%

Total CEOss Activity		
Award $	$177,898,217	
Mods	$8,894,911	
G/Total	$186,793,128	
SB $	$31,879,611	18%
SB Vendors	30%	

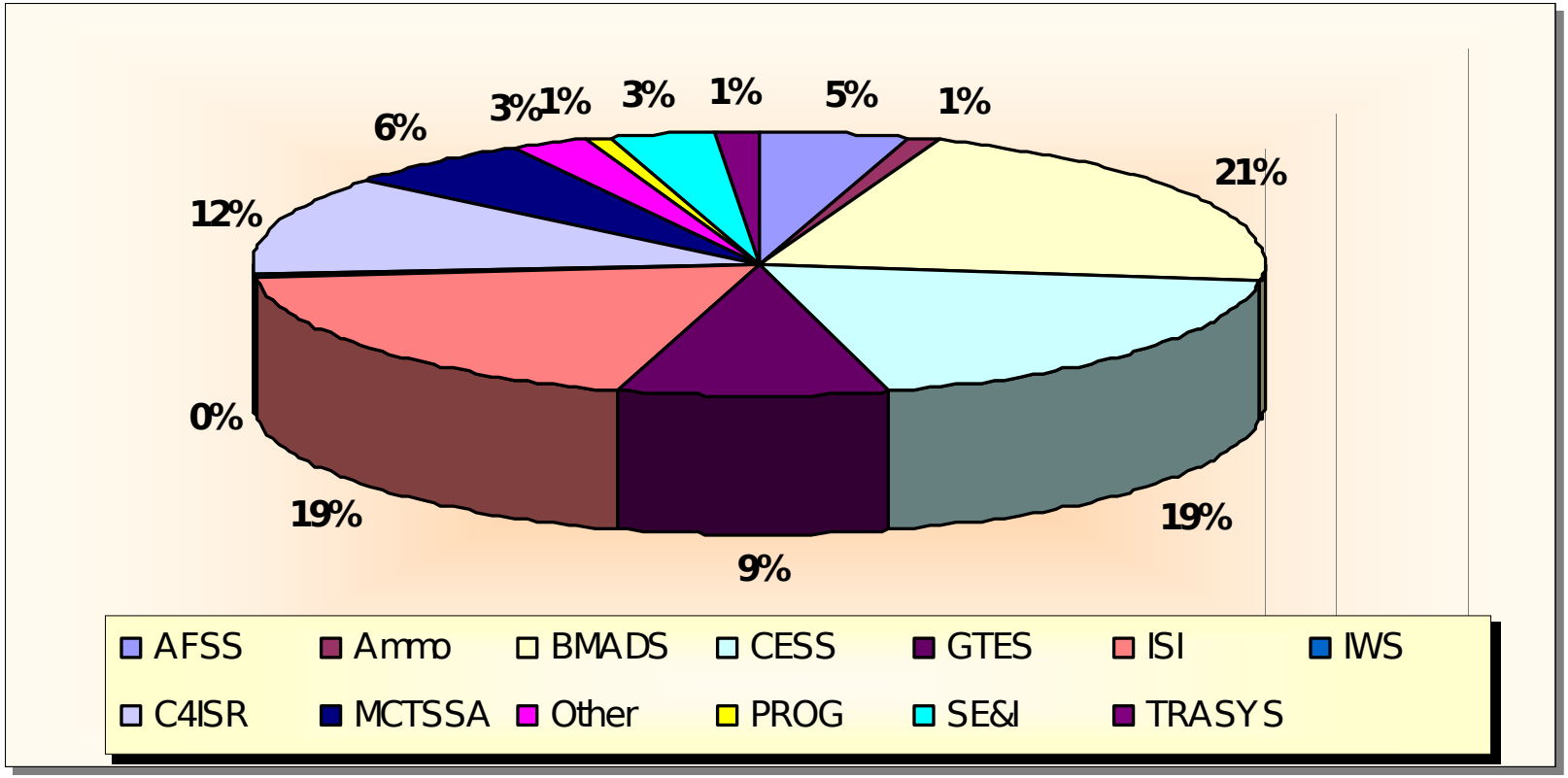
Domain	TO's	Volume %	Total Value	Investment %
ALA	44	30%	$47,629,908	27%
BA	22	15%	$11,525,174	6%
ES	51	35%	$91,660,858	52%
SE	30	20%	$27,082,277	15%
G/Total	147		$177,898,217	← Base Award Value

Total CEOss Investment to Date

Total CEOss Activity to Date

CEOss Award Distributions

Percentages



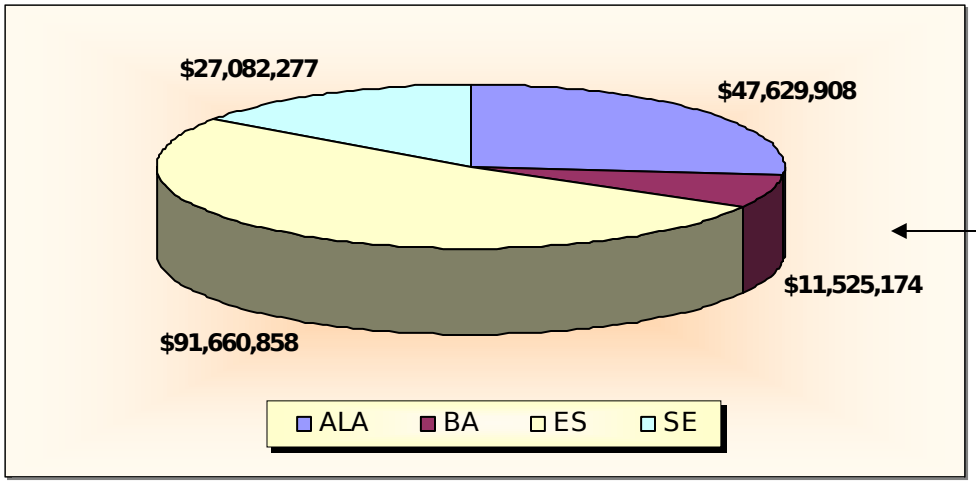
Historically -

- **BMADS, CESS, C4ISR and ISI obligate >$10M annually**
- **GTES and MCTSSA are expanding IWS will expand after FY05**

CEOss Award Distributions

Domains

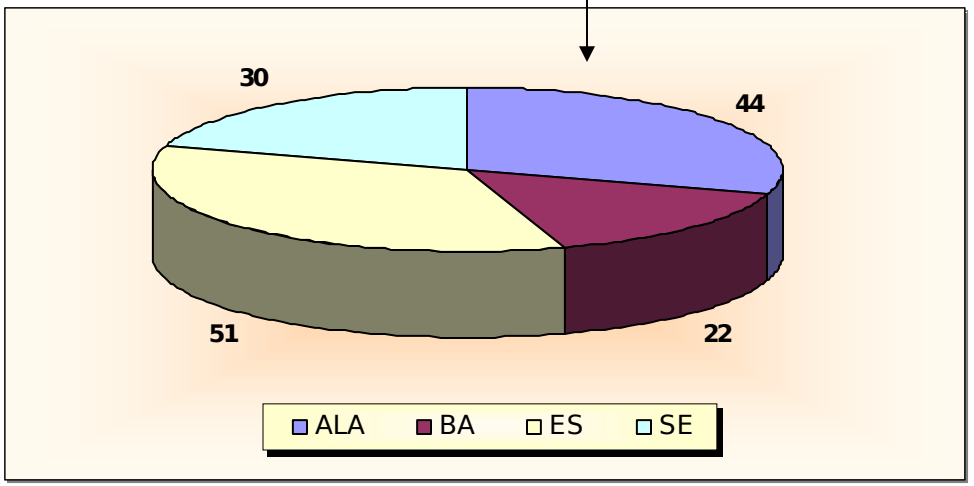
Obligations



Historically -

- **ES Domain Dominates**
- **ALA Domain Expanding**
- **BA Domain Growing, *but task orders are shorter***

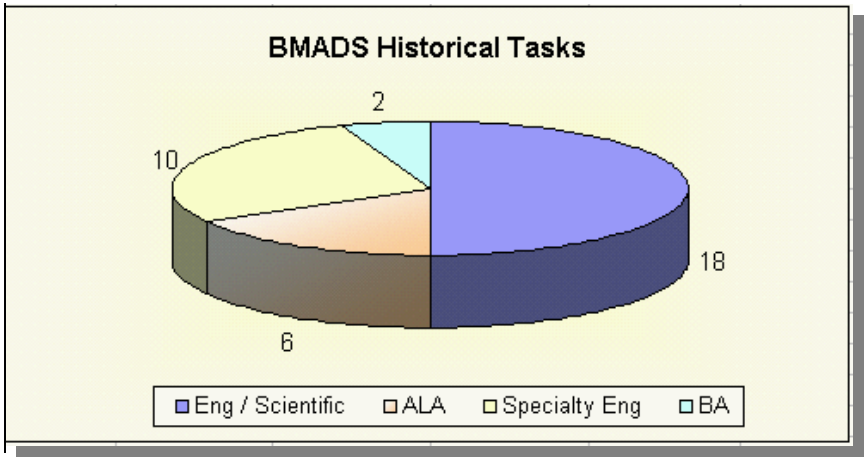
Volume

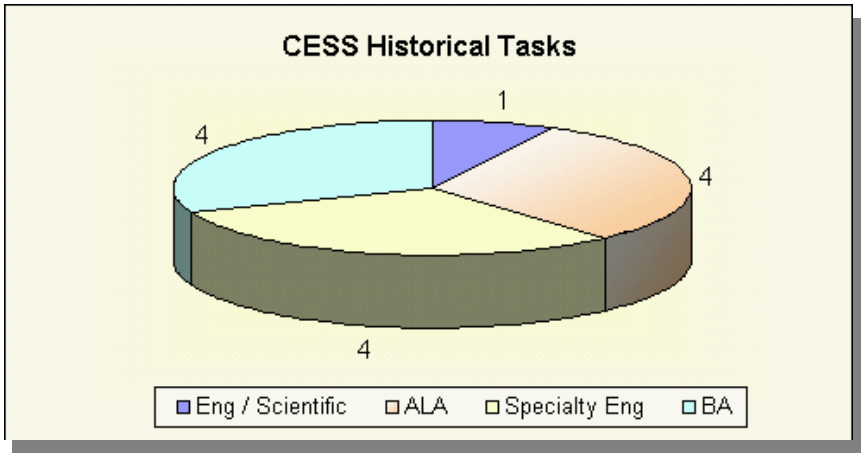


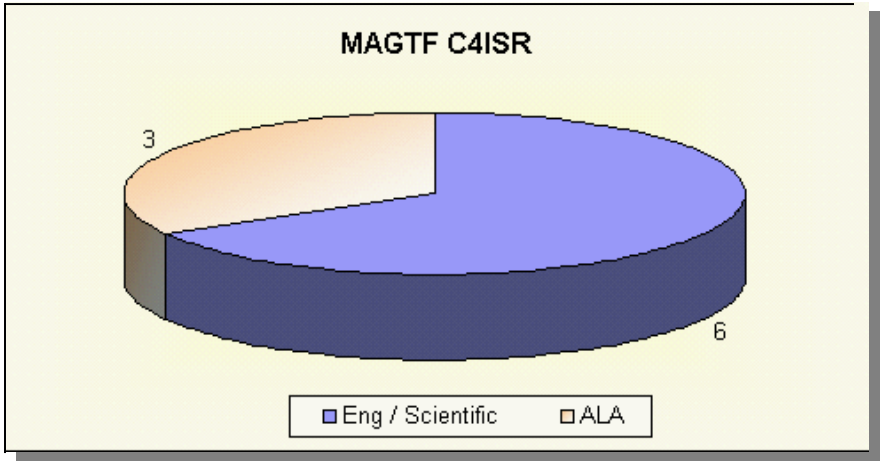
SE Domain is not open in FY05

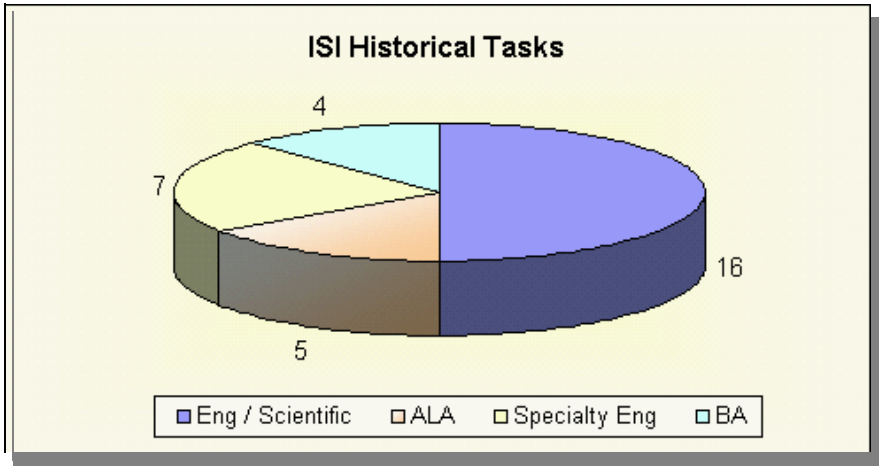
CEOss Award Distributions

Major Players









MCSC
Customer Requirements

FY05 ES Requirements

History

AFSS	AFSS PM EFSS / HIMARS Annual Support	$2,438,933
BMADS	MACCS Sustainment Annual Support	$875,642
BMADS	PM-Radars Annual Support	$1,506,205
BMADS	Combat ID and Systems Engineering	$1,776,914
BMADS	PM/OC Unit Operations Center Annual Support	$2,479,891
BMADS	Air Defense Weapons Annual Support	$1,493,263
BMADS	PM/OC CAC2S Annual Support	$2,362,084
BMADS	BMADS COMPOSITE TRACKING NETWORK (CTN) Spt	$299,749
BMADS	FMS BMADS Annual Program Support	$584,024
BMADS	MCTSSA D-30 Application Support	$132,000
BMADS	Tactical UAV Systems Engineering Trade Study	$117,576
BMADS	Renewal: MACCS Sustainment Annual Support	$1,584,808
BMADS	Renewal: Air Defense Weapons Annual Support	$1,714,992
BMADS	Renewal: PM/OC Unit Operations Center Annual Spt	$2,250,948
BMADS	Renewal: Combat ID and Systems Engineering	$2,334,457
BMADS	Renewal: CAC2S Annual Support	$2,600,000
BMADS	PM Radars Annual Support	$4,442,315
BMADS	Renewal: PM/OC Annual Support	$343,306
BMADS	Renewal: BMADS FMF Support	$781,150
CESS	TETS CBT	$100,000
GTES	PM MT Annual Support for Light / Medium Fleet	$1,667,191
ISI	PM NMCI / ITI Annual Task Order	$5,225,791
ISI	MCSC MCEN Data Warehouse	$1,710,206
ISI	SDE_Tech	$944,774
ISI	Theater Medical Information Program Support	$264,091
ISI	Marine Corps NMCI Site Transition Support - West R	$144,484
ISI	Marine Corps NMCI Site Transition Support - East R	$185,257
ISI	PG ISI Transportation Systems Annual Support	$779,408
ISI	Renewal: Marine Corps NMCI Site Transition Support	$13,461,258
ISI	Renewal: PM NMCI / ITI Annual Task Order	$7,099,976
ISI	USMC Enterprise Software Release Management	$585,993
ISI	GCSS-M Support for PM	$586,541
ISI	DMS Support Task	$2,718,846
ISI	MCEITS Blk 1 Program Support	$735,159
ISI	Renewal: SDE Tech	$1,279,391
ISI	GCSS Risk Mgt / Info Assurance	$690,948
ISI	Renewal: Theater Medical	$625,578
IWS	CAS DD & TUGV Engineering Analysis	$407,543
MAGTF C4ISR	MAFGTF C4ISR Product Group E&S	$5,281,754
MAGTF C4ISR	DACT Fielding Support	$819,683
MAGTF C4ISR	TERPES Program Support	$317,404
MAGTF C4ISR	DACT Continuation Task	$1,111,057
MAGTF C4ISR	Renewal: MAFGTF C4ISR E&S	$6,045,000
MAGTF C4ISR	DACT Renewal Task	$1,773,485
MCTSSA	Renewal: MCTSSA D-30 Application Support	$310,692.00
OA	T-AVB Operations Support	$350,000
OA	E3 Control Program Support	$214,911
SE&I	SE&I Annual Support	$2,534,600
SE&I	Information Assurance	$608,791
SE&I	Renewal: Information Assurance	$1,140,432
SE&I	Renewal: SE&I Annual Support	$2,221,956

Priorities

- Air Defense / Radars System
- Single Integrated Air Picture
- Enterprise IT Planning
- GCSS-MC / DMS
- Intel / Communications
- Information Assurance
- NMCI Deployment
- Joint Program Initiatives
- Software Test Support
- FMS Support for Air Defense

FY05 ALA Requirements

History

AFSS	AFSS (Tanks/HIMARS) Support	$371,733
AFSS	PM TANKS AND PM AAVS SUPPORT	$1,300,753
AFSS	AFSS Fire Support Systems Annual Support	$2,246,620
AMMO	Ammo Logistics Chain	$695,387
AMMO	Renewal: Ammo Logistics Chain	$1,233,523
BMADS	Training Support for TBMCS	$739,979
BMADS	BMADS Technical Manuals Support	$283,396
BMADS	Renewal: Training Support for TBMCS	$1,200,000
BMADS	Family of Systems Training Assessment	$248,829
BMADS	Performance Based Logistics	$548,844
BMADS	SHORAD PM Support	$672,796
CESS	MEP Requirement Office Support	$159,475
CESS	NBCD ALA Support	$4,018,162
CESS	TMDE Annual Support	$2,432,946
CESS	Renewal: MEP Requirement Office Support	$170,600
GTES	GTES, PM Engineer support services	$2,526,479
GTES	PM Engineers Warranty Management & Support	$1,335,535
GTES	PM MT Annual Support for Heavy Fleet	$572,473
GTES	Renewal: GTES, PM Engineer Support Services	$4,136,554
GTES	MTVR Business and Contract Support	$191,702
GTES	PM MT Ops & Logistics Support	$1,617,614
GTES	Renewal: PM Engineers Warranty Management	$1,233,284
GTES	Expeditionary Power Systems Annual Support	$430,202
ISI	Transportation Systems/FDP&E Annual Task Order	$445,908
ISI	Human Resources Development Procss Program Support	$442,075
ISI	USMC NMCI Enterprise Conference Support	$258,172
ISI	Renewal: Transportation Systems/FDP&E Annual Task	$420,000
ISI	Defense Travel System Support	$348,044
IWS	Electro Optics & ISURSS Acquisition Logistics	$317,075
IWS	SURSS Renewal	$508,506
IWS	PM Support for PM Infantry Rifle Squad	$327,290
MAGTF C4ISR	MAGTF C4ISR ALA	$3,961,966
MAGTF C4ISR	Global Broadcast Service Annual Support	$264,463
MAGTF C4ISR	Renewal: MAGTF C4ISR ALA	$6,316,457
OA	BIC and Ancillary Support	$195,856
OA	BIC Renewal	$143,752
OA	MCSC Library Support Services	$197,356
OA	Annual Support to the International Pgm. Offices	$791,671
OA	NADCP Quality Assurance Environment	$608,082
OA	Response Cell Support	$250,000
OA	A/COM Logistics Annual Support	$642,747
OA	Annual Support to Change Management Center	$375,551
PROG	Support for MCSC Functional Integration Teams	$293,625
TRASYS	PM TRASYS Annual Support	$2,154,426

Priorities

- Performance Based Logistic
- Warranty Support & Fieldin
- Foreign Military Sales
- Infantry Combat Systems
- Engineer Equipment
- General Acquisition Suppor
- Requirements Analysis
- Training Analysis

FY05 BA Requirements

History

BMADS	MACCS Transformation Task Force (TTF)	$386,305
BMADS	MCCDC Support for DJC2 Program	$366,517
CESS	MCCUU Logistics Feasibility Study	$165,333
CESS	Production Process IPT Support	$175,000
CESS	NBCD BA Support	$5,749,823
CESS	BCA for Autonomic Logistics	$364,639
ISI	MCHS/NMCI Tactical and Functional Workstation Stud	$301,218
ISI	PM NMCI/ITI Support Services Study	$225,881
ISI	GCSS-MC Economic Analysis	$857,975
ISI	MCEITS LCCE	$156,551
IWS	Sniper System Roadmap	$244,414
IWS	Anti-Terrorism Force Protection Analysis	$205,650
OA	Activity Based Costing Study on IT	$364,450
OA	CONDOR LCCE	$130,631
OA	Renewal: MCTIS & SIAP Cost Analysis	$220,000
PROG	MCTIS & SIAP Cost Analyses	$240,066
PROG	RADARs Cost Analyses	$308,806
PROG	C2PC & TSM Cost Analyses	$202,111
PROG	PMOC LCCE	$290,981
PROG	Renewal: Radars Cost Analyses	$252,859
PROG	Renewal: C2PC / TSM	$115,349
PROG	EFSS LCCE	$200,615

Priorities

- → **Life Cycle Cost Estimatin**
- → **Business Case Analysis**
- → **Program Cost / Risk Anal**
- → **Clinger-Cohen Compliand**
- → **Alternatives Analysis**
- → **Specialized Product Stud**
- → **Probabilistic Modeling**
- → **Operations Research**

POM 06 New Starts

NEW STARTS

Information Systems and Infrastructure
- Automatic Identification Technology Radio Frequency (AIT RF) – FY06 PMC
- Marine Corps Enterprise Information Technology Services (MCEITS) - FY06 RDT&E

Command, Control, Communications, Computers, Intelligence, Surveillance and Reconnaissance (C4ISR)
- Command and Control On-the-move Network Digital OTH Relay (CONDOR) - FY06 RDT&E and PMC
- Distributed Common Ground Station - Integrated (DCGS-I)
- Expeditionary Command & Control Suite (ECCS) - FY06 RDT&E
- Integrated Infantry Squad Radio (IISR) - FY06 PMC
- SHF Wideband Replacement – FY06 RDT&E

Infantry Weapons Systems (IWS)
- Automatic Rifle - FY06 RDT&E
- Family of Individual Optics - FY06 PMC

Armor and Fire Support Systems (AFSS)
- Meteorological Measuring Set Profiler (MMS Profiler) - FY06 PMC

Ground Transportation and Engineer Systems (GTES)
- Engineer Equipment Trailer - FY06 PMC
- Flatrack Refueler - FY06 PMC

Combat Equipment and Support Systems (CESS)
- Autonomic Logistics - FY06 RDT&E

Training Systems (TraSys)
- Range Sustainment and Modernization – FY06 PMC

POM 06 Priorities

ONGOING C4I PROGRAMS

Information Systems and Infrastructure

- Global Combat Support System (GCSS)
- Marine Common Hardware Suite (MCHS)

Battlespace Management and Air Defense Systems (BMADS)

- AN/TPS-59 Radar
- Common Aviation Command & Control System (CAC2S)
- Complementary Low Altitude Weapons System (CLAWS)
- Composite Tracking Network (CTN)
- Ground Weapons Locating Radar (GWLR)
- Multi Role Radar System (MRRS)
- Unit Operations Center (UOC)

Command, Control, Communications, Computers, Intelligence, Surveillance and Reconnaissance (C4ISR)

- Blue Force Situational Awareness (BFSA)
- First In Command and Control System (FICCS)
- Joint Surveillance Target Attack Radar System (JSTARS)
- Joint Tactical Radio System (JTRS)
- Secure Mobile Anti-Jam Reliable Tactical Terminal (SMART-T)
- Tactical Data Network (TDN)
- Tactical Exploitation Group (TEG)
- Tactical Remote Sensor System Product Improvement Program (TRSS-PIP)
- Team Portable Collection System – Multi-Platform Capability (TPCS-MPC)
- Transition Switch Module (TSM)

POM 06 Priorities

Infantry Weapons Systems (IWS)
- Advanced Eyesafe Rangefinder and Observation System (AEROS)
- Modular Weapons System (MWS)
- Night Vision Modifications (NV Mods)
- Rifle Combat Optic (RCO)
- Small Unit Remote Scouting System (SURSS)
- Underwater Reconnaissance Capability (URC)

Armor and Fire Support Systems (AFSS)
- Assault Amphibious Vehicle Reliability and Maintainability/Rebuild-to-Standard (AAV RAM/RS)
- Assault Amphibious Vehicle Modifications (AAV Mods)
- Expeditionary Fire Support System (EFSS)
- High Mobility Artillery Rocket System (HIMARS)
- M1A1 Firepower Enhancement Program (M1A1 FEP)

Ground Transportation and Engineer Systems (GTES)
- Assault Breacher Vehicle (ABV)
- Family of Internally Transportable Vehicles (Family of ITV)
- Family of Tactical Trailers (FTT)
- High Mobility Multi-Wheeled Vehicle (HMMWV)
- Logistics Vehicle System Replacement (LVSR)
- Tactical Water Purification System (TWPS)

Combat Equipment and Support Systems (CESS)
- Family of Mountain Cold Weather Equipment
- Family of Shelters & Shelter Equipment
- Third Echelon Test set (TETS)

Lightweight 155mm Howitzer
- Lightweight 155mm Howitzer (LW155)

Training Systems (TraSys)
- Combined Arms Command and Control Training Upgrade System (CACCTUS)

Unmanned Ground Vehicles
- Gladiator Tactical Unmanned Vehicle (Gladiator TUV)

Questions & Answers